

REP HEADLINE# 6371042  
 \*\*\* ORIGINAL REV#0 \*\*\*

REF: TEL# 703 528 7800 FAX# 703 528 7860  
 CREDIT ADVISORY: AGENCY CREDIT RISK !!  
 ORDER WORKSHEET HARRIS REPORT FROM REP

OCT11/12 15.30  
 \*\*\* WDCW-TV \*\*\*

ADV # \_\_\_\_\_ ADV. NAME POLI/R TERRY/D/FRE/US  
 AGY # \_\_\_\_\_ AGY. NAME KATHLEEN OFFERMAN

125 N LINCOLN AVENUE  
 STERLING, VA 20164

REP.# \_\_\_\_\_ OFF.# \_\_\_\_\_ SALESMAN # \_\_\_\_\_  
 BUYER NAME KATHLEEN OFFERMAN  
 SALES PRSN WA- DAVE CLARK

ORDER # \_\_\_\_\_ CONTRACT # 6371042

CLASS: NATL. LOCAL REGIONAL

PRDCT RANDALL TERRY FOR PR EST# \_\_\_\_\_ COMMENTS: (LINE, ORDER, INVOICE)  
 FLIGHT DATES OCT24/12 OCT25/12 WK-1

CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_

DATE OCT11/12 15.30

REP: TO: NSA WDCW  
 FROM: GREG  
 \*\*\*NEW ORDER\*\*\*  
 TEL..\$1450..2X  
 THX PLS CFM, 10/11/12

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
 RANDALL TERRY FOR PRESIDENT CAMPAIGN COMMITTEE

OK NO 10/12/12

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
-------	-----	----	-------------	------	-----	------	------------	----------	----------	-----------	------	-----------

1			500P-700P	30		\$700.00	10/24	10/24	1		WED	1
PROGRAM : NEWS PLUS												
2			1000P-1100P	30		\$750.00	10/25	10/25	1		THU	1
PROGRAM : NEWS PLUS												

OCT/12 \$1,450.00 CONTRACT TOTAL \$1,450.00  
 TOTAL SPOTS 2

MARKET TOTALS \$9,666 WDCW 15% WJLA 20% WUSA 15% WRC 35% WTTG 15% WPXW 0% WDCA 0%  
 CABL 0%

SVC- NSI  
 DEMOS- RA35+\*

28-10/11/12